

InsideSales.com, Inc. Overview

1712 South East Bay Blvd Suite 200

Provo, UT 84606

<http://www.insidesales.com/>

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\$1,725,106,774 (01/12/2018)

Software

Southwest

Active Investment

Legal Counsel

Cooley LLP

NAICS

511210 - Software Publishers

SIC

7372 - Prepackaged Software (reproduction of software)

CIK

1537709

InsideSales.com, Inc. develops a comprehensive sales acceleration platform built on Neuralytics, a predictive and prescriptive self-learning engine that drives revenue growth by delivering an optimized experience for both salesperson and buyer. InsideSales leverages machine learning to predict and prescribe optimized sales activities, enhance performance and motivation and increase live, high-quality conversations.

[Key Management](#)

Elliot Smith

CFO

Howard Baik

Chief Legal Officer

Dave Boyce

Chief Strategy Officer, Chief Customer Officer

Kenneth Kroque

Chief Talent Officer, Director

Mark Regan

COO

Ryan Allphin

CTO

Lars Leckie

Director

David Barrett

Director

Dafina Toncheva

Director

Mark Gorenberg

Director

Josh James

Director

Lindsey Armstrong

Director

David Elkington

Founder, CEO, Chairman

Martin Moran

Managing Director, International

Suaad Sai

President of Growth

David Hunt

SVP, Marketing

Joe Williams

SVP, North America Enterprise Sales

Jason Brickley

VP, Talent Acceleration